

Table IV-2
1994 - 1996 Average Acquisition Values and Proceeds for
All FSCs Selected for Product Pool
Categorized by Rate of Return and Product Sub-Group

Commodity Code	FSC	Description	1994 - 1996 Average		ROR	Percentage of Pool	
			Acq. Value	Proceeds		By Acq. Value:	By Proceeds:
<i>Category A: ROR >= 12.0% - Equipment</i>							
H	3760	Animal Drawn Vehicles and Farm Trailers	2,060	1,064	51.67%	0.00%	0.00%
D	1915	Cargo and Tanker Vessels	1,087	488	44.87%	0.00%	0.00%
C	2430	Tractors, Full Tracked, High Speed	15,203	5,411	35.59%	0.00%	0.01%
I	3436	Welding Positioners and Manipulators	129,847	45,957	35.39%	0.00%	0.08%
H	3730	Dairy, Poultry, and Livestock Equipment	2,451	805	32.84%	0.00%	0.00%
I	3443	Mechanical Presses, Power Driven	1,060,307	330,165	31.14%	0.04%	0.60%
I	3447	Wire and Metal Ribbon Forming Mach	144,739	35,448	24.49%	0.01%	0.06%
D	1930	Barges and Lighters, Cargo	1,667,546	347,538	20.84%	0.06%	0.63%
I	3414	Gear Cutting and Finishing Machines	639,772	130,675	20.43%	0.02%	0.24%
I	3446	Forging Machinery and Hammers	396,531	75,282	18.99%	0.01%	0.14%
I	3415	Grinding Machines	8,074,740	1,524,960	18.89%	0.29%	2.76%
I	3413	Drilling and Tapping Machines	2,857,572	538,590	18.85%	0.10%	0.97%
I	3449	Misc. Secondary Metal and Cutting Mach	207,835	37,944	18.26%	0.01%	0.07%
I	3416	Lathes	14,908,082	2,719,278	18.24%	0.54%	4.92%
I	3230	Tools and Attachments for Woodworking	58,040	10,407	17.93%	0.00%	0.02%
I	3442	Hydraulic and Pneumatic Presses	1,787,024	316,404	17.71%	0.06%	0.57%
I	3220	Woodworking Machines	1,269,535	213,829	16.84%	0.05%	0.39%
I	3441	Bending and Forming Machines	2,876,882	479,372	16.66%	0.10%	0.87%
I	3412	Broaching Machines	318,495	51,876	16.29%	0.01%	0.09%
J	3650	Chemical and Pharmaceutical Products	51,271	8,266	16.12%	0.00%	0.01%
I	3419	Miscellaneous Machine Tools	1,506,803	241,316	16.02%	0.05%	0.44%
I	3445	Punching and Shearing Machines	1,603,049	248,080	15.48%	0.06%	0.45%
I	3444	Manual Presses	129,995	19,831	15.26%	0.00%	0.04%
H	3720	Harvesting Equipment	10,879	1,657	15.23%	0.00%	0.00%
D	2060	Commercial Fishing Equipment	1,156	172	14.91%	0.00%	0.00%
I	3422	Rolling Mills and Drawing Machines	93,030	13,476	14.49%	0.00%	0.02%
D	1990	Miscellaneous Vessels	47,907	6,497	13.56%	0.00%	0.01%
C	2410	Tractors, Full Tracked, Low Speed	2,559,983	341,118	13.32%	0.09%	0.62%
J	4235	Hazardous Material Spill Containment and Clean-	1,123	149	13.24%	0.00%	0.00%
D	1920	Fishing Vessels	20,289	2,639	13.01%	0.00%	0.00%
J	3645	Leather Tanning and Working Industrial Mach	5,183	670	12.93%	0.00%	0.00%
C	3805	Earth Moving and Excavating Equip	5,968,037	764,717	12.81%	0.22%	1.38%
I	3210	Sawmill and Planing Mill Machinery	83,566	10,458	12.51%	0.00%	0.02%
Equipment Subtotal			48,500,018	8,524,538	17.58%	1.75%	15.41%

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<u>Category A: ROR >= 12.0% - Materials</u>							
R	9610	Ores	11,894	6,408	53.88%	0.00%	0.01%
Q	9650	Nonferrous Base Metal Refinery & Forms	235,568	82,966	35.22%	0.01%	0.15%
Q	9680	Nonferrous Metal Scrap	71,960	22,724	31.58%	0.00%	0.04%
K	5675	Nonwood Construction Lumber and Related Mate	127	34	26.74%	0.00%	0.00%
R	9545	Plate, Sheet, Strip, Foil & Wire	11,723	2,917	24.89%	0.00%	0.01%
Q	9535	Plate, Sheet, Strip & Foil Nonferrous	1,043,657	228,711	21.91%	0.04%	0.41%
K	8120	Commercial & Industrial Gas Cylinders	3,092,005	527,019	17.04%	0.11%	0.95%
Q	9530	Bars and Rods, Nonferrous Base Metal	1,470,413	218,620	14.87%	0.05%	0.40%
S	9520	Structural Shapes, Iron and Steel	466,658	61,566	13.19%	0.02%	0.11%
K	5620	Building Glass, Tile, Brick, and Block	315,455	41,196	13.06%	0.01%	0.07%
S	9515	Plate, Sheet, Strip and Foil	3,115,548	397,523	12.76%	0.11%	0.72%
R	9630	Additive Metal Materials and Master Alloys	65,731	8,341	12.69%	0.00%	0.02%
K	8115	Boxes, Cartons, and Crates	2,283,821	283,609	12.42%	0.08%	0.51%
Q	9525	Wire, Nonelectrical, Nonferrous Base	59,861	7,252	12.12%	0.00%	0.01%
K	5650	Roofing and Siding Materials	100,281	12,030	12.00%	0.00%	0.02%
		Materials Subtotal	12,344,702	1,900,916	15.40%	0.45%	3.44%
<u>Category A: ROR >= 12.0% - Electrical</u>							
E	5855	Night Vision Equipment, Emitted	663,746	149,931	22.59%	0.02%	0.27%
		Electrical Subtotal	663,746	149,931	22.59%	0.02%	0.27%
Subtotal Category A (ROR >= 12.0%)			61,508,466	10,575,385	17.19%	2.22%	19.11%

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<u>Category B: 12.0% > ROR >= 6.0% - Equipment</u>							
J	3685	Specialized Metal Container Manufacture	16,841	1,994	11.84%	0.00%	0.00%
H	3990	Miscellaneous Materials Handling Equip	3,228,492	358,100	11.09%	0.12%	0.65%
D	1945	Pontoons and Floating Docks	2,949,083	322,072	10.92%	0.11%	0.58%
D	1925	Special Service Vessels	977,822	105,506	10.79%	0.04%	0.19%
J	3520	Shoe Repairing Equipment	33,872	3,634	10.73%	0.00%	0.01%
P	4150	Vortex Tubes and other related cooling tubes	980	105	10.69%	0.00%	0.00%
C	2420	Tractors, Wheeled	1,913,154	201,803	10.55%	0.07%	0.36%
I	3405	Saws and Filing Machines	1,428,239	149,269	10.45%	0.05%	0.27%
I	3411	Boring Machines	10,673,396	1,093,248	10.24%	0.39%	1.98%
C	2250	Track Material Railroad	309,235	30,638	9.91%	0.01%	0.06%
D	2010	Ship and Boat Propulsion Components	10,378,188	1,018,557	9.81%	0.37%	1.84%
C	3820	Mining, Rock Drilling, Earth Boring Equip	1,278,806	123,939	9.69%	0.05%	0.22%
H	3710	Soil Preparation Equipment	89,192	8,250	9.25%	0.00%	0.01%
J	3660	Industrial Size Reduction Machinery	40,729	3,690	9.06%	0.00%	0.01%
J	3530	Industrial Sewing Mach and Mobile Textile	737,970	63,848	8.65%	0.03%	0.12%
I	3418	Planers and Shapers	1,110,643	91,603	8.25%	0.04%	0.17%
D	2830	Water Turbines and Water Wheels	289,535	22,401	7.74%	0.01%	0.04%
J	3630	Clay and Concrete Products Mach	47,209	3,573	7.57%	0.00%	0.01%
I	3432	Electric Resistance Welding Equipment	536,133	40,357	7.53%	0.02%	0.07%
I	3450	Machine Tools, Portable	111,189	8,358	7.52%	0.00%	0.02%
H	3920	Materials Handling Equip, Nonself-Propel	2,525,717	186,447	7.38%	0.09%	0.34%
I	3417	Milling Machines	9,943,316	731,796	7.36%	0.36%	1.32%
C	3810	Cranes and Crane-Shovels	15,989,978	1,149,819	7.19%	0.58%	2.08%
I	3431	Electric Arc Welding Equipment	1,897,861	133,356	7.03%	0.07%	0.24%
I	3680	Foundry Machinery, Related Equipment	561,768	39,372	7.01%	0.02%	0.07%
D	4010	Chain and Wire Rope	4,060,359	280,868	6.92%	0.15%	0.51%
C	3830	Truck and Tractor Attachments	1,815,348	115,486	6.36%	0.07%	0.21%
C	3895	Miscellaneous Construction Equip	4,237,715	267,932	6.32%	0.15%	0.48%
C	2240	Locomotive and Rail Car Accessories	100,041	6,320	6.32%	0.00%	0.01%
C	2220	Rail Cars	2,519,061	155,187	6.16%	0.09%	0.28%
J	3540	Wrapping and Packaging Machinery	1,074,024	65,969	6.14%	0.04%	0.12%
C	2210	Locomotives	941,949	57,423	6.10%	0.03%	0.10%
I	3426	Metal Finishing Equipment	353,730	21,244	6.01%	0.01%	0.04%
Equipment Subtotal			82,171,574	6,862,160	8.35%	2.97%	12.40%

Category B: 12.0% > ROR >= 6.0% - Materials

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K	5530	Plywood and Veneer	56,359	6,564	11.65%	0.00%	0.01%
K	5510	Lumber & Basic Wood Materials	554,151	63,724	11.50%	0.02%	0.12%
K	5450	Miscellaneous Prefabricated Structures	346,414	37,269	10.76%	0.01%	0.07%
K	8130	Reels and Spools	387,847	38,583	9.95%	0.01%	0.07%
K	5350	Abrasive Materials	292,248	28,603	9.79%	0.01%	0.05%
K	5440	Scaffolding Equip and Concrete Forms	375,714	35,964	9.57%	0.01%	0.07%
S	9670	Iron and Steel Scrap	159,954	13,907	8.69%	0.01%	0.03%
N	9450	Nonmetallic Scrap, Except Textile	4,923	418	8.49%	0.00%	0.00%
S	9510	Bars and Rods, Iron and Steel	1,740,968	146,199	8.40%	0.06%	0.26%
Q	9540	Structural Shapes, Nonferrous Metal	1,055,299	87,793	8.32%	0.04%	0.16%
K	8140	Ammunition & Nuclear Ordnance Boxes	14,182,442	1,167,974	8.24%	0.51%	2.11%
K	5630	Pipe and Conduit, Nonmetallic	75,890	5,147	6.78%	0.00%	0.01%
K	8110	Drums and Cans	2,661,838	168,553	6.33%	0.10%	0.30%
K	5520	Millwork	270,324	16,587	6.14%	0.01%	0.03%
K	5640	Wallboard, Build Paper & Thermal Materials	1,304,946	79,981	6.13%	0.05%	0.14%
		Materials Subtotal	23,469,318	1,897,266	8.08%	0.85%	3.43%
<u>Category B: 12.0% > ROR >= 6.0% - Electrical</u>							
E	6099	Miscellaneous Fiber Optic Components	11,615	1,272	10.95%	0.00%	0.00%
E	6033	Fiber Optic Photo Detectors	46	5	10.54%	0.00%	0.00%
E	6145	Wire and Cable, Electrical	15,093,759	1,264,798	8.38%	0.55%	2.29%
E	6120	Transformers: Distribution and Power Stat	3,380,810	274,403	8.12%	0.12%	0.50%
E	6330	Railroad Signal and Warning Devices	2,789	206	7.39%	0.00%	0.00%
E	6260	Nonelectrical Lighting Fixtures	359,442	24,875	6.92%	0.01%	0.04%
E	6116	Fuel Cell Power Units, Components	43,419	2,837	6.53%	0.00%	0.01%
		Electrical Subtotal	18,891,881	1,568,396	8.30%	0.68%	2.83%
Subtotal Category B (12.0% > ROR >= 6.0%)			124,532,773	10,327,822	8.29%	4.50%	18.67%

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<u>Category C: 6.0% > ROR >= 3.0% - Equipment</u>							
J	3635	Crystal and Glass Industries Machinery	54,867	3,257	5.94%	0.00%	0.01%
J	3590	Misc. Service and Trade Equipment	249,627	14,784	5.92%	0.01%	0.03%
I	3439	Misc. Welding, Soldering, and Brazing	2,196,120	124,741	5.68%	0.08%	0.23%
I	3460	Machine Tool Accessories	974,048	53,773	5.52%	0.04%	0.10%
D	2020	Rigging and Rigging Gear	142,826	7,821	5.48%	0.01%	0.01%
U	1940	Small Craft	13,526,062	739,579	5.47%	0.49%	1.34%
C	3815	Crane and Crane-Shovel Attachments	1,467,062	79,879	5.44%	0.05%	0.14%
C	3825	Road Clearing and Cleaning Equipment	4,041,228	218,514	5.41%	0.15%	0.39%
P	4110	Refrigeration Equipment	19,406,980	1,034,491	5.33%	0.70%	1.87%
J	3625	Textile Industries Machinery	62,339	3,296	5.29%	0.00%	0.01%
D	2820	Steam Engines, Reciprocating	45,523	2,390	5.25%	0.00%	0.00%
C	2230	Construction & Maintenance Equip; Railroad	368,792	18,310	4.96%	0.01%	0.03%
P	4510	Plumbing Fixtures and Accessories	1,429,381	70,322	4.92%	0.05%	0.13%
I	3448	Riveting Machines	117,284	5,688	4.85%	0.00%	0.01%
J	3695	Misc. Special Industry Machinery	855,744	40,058	4.68%	0.03%	0.07%
D	1935	Barges and Lighters, Special Purpose	4,762,446	222,228	4.67%	0.17%	0.40%
H	3770	Saddlery, Harness, Whips	73,195	3,374	4.61%	0.00%	0.01%
J	3740	Pest, Disease, and Frost Control Equip	332,530	15,002	4.51%	0.01%	0.03%
I	3424	Metal Heat Treating and Non-Thermal	2,177,892	96,946	4.45%	0.08%	0.18%
J	3605	Food Products Machinery and Equip	274,584	11,837	4.31%	0.01%	0.02%
H	3940	Blocks, Tackle, Rigging and Slings	2,295,292	96,971	4.22%	0.08%	0.18%
H	3950	Winches, Hoists, Cranes and Derricks	7,422,505	311,149	4.19%	0.27%	0.56%
I	3461	Accessories for Metalworking Machinery	44,879	1,857	4.14%	0.00%	0.00%
J	3510	Laundry and Dry Cleaning Equipment	6,540,566	263,238	4.02%	0.24%	0.48%
J	3620	Rubber and Plastics Working Machinery	554,888	22,008	3.97%	0.02%	0.04%
J	4250	Recycling and Reclamation Equipment	5,077	196	3.87%	0.00%	0.00%
I	3470	Machine Shop Sets, Kits, and Outfits	217,832	8,428	3.87%	0.01%	0.02%
I	3455	Cutting Tools and Machine Tools	1,052,989	40,026	3.80%	0.04%	0.07%
H	3910	Conveyors	3,352,162	127,155	3.79%	0.12%	0.23%
P	4430	Industrial Furnaces	924,864	33,331	3.60%	0.03%	0.06%
D	2040	Marine Hardware and Hull Items	5,621,388	200,590	3.57%	0.20%	0.36%
H	4910	Motor Vehicle Maintenance & Repair Shop Equip	10,194,928	358,211	3.51%	0.37%	0.65%
D	4030	Fittings for Rope, Cable and Chain	2,789,795	95,629	3.43%	0.10%	0.17%

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<u>Category C: 6.0% > ROR >= 3.0% - Equipment (cont'd)</u>							
I	3410	Electrical and Ultrasonic Erosion Mach	596,260	20,231	3.39%	0.02%	0.04%
P	4710	Pipe and Tube	15,645,315	527,914	3.37%	0.57%	0.95%
H	4930	Lubrication and Fuel Dispensing Equip	11,504,103	386,765	3.36%	0.42%	0.70%
P	4630	Sewage Treatment Equipment	91,996	3,082	3.35%	0.00%	0.01%
P	4520	Space Heating Equip and Water Heaters	6,370,628	211,494	3.32%	0.23%	0.38%
J	3640	Tobacco Manufacturing Machinery	7,893	257	3.26%	0.00%	0.00%
D	1950	Floating Dry-docks	178,522	5,693	3.19%	0.01%	0.01%
H	3960	Elevators and Escalators	163,765	5,137	3.14%	0.01%	0.01%
J	4210	Fire Fighting Equipment	13,124,605	406,284	3.10%	0.47%	0.73%
J	3611	Industrial Marking Machines	173,045	5,305	3.07%	0.01%	0.01%
I	3465	Production Jigs, Fixtures and Templates	146,828	4,459	3.04%	0.01%	0.01%
J	3615	Pulp and Paper Industries Machinery	613,316	18,401	3.00%	0.02%	0.03%
Equipment Subtotal			142,191,969	5,920,104	4.16%	5.14%	10.70%
<u>Category C: 6.0% > ROR >= 3.0% - Materials</u>							
K	5660	Fencing, Fences and Gates	4,089,710	244,488	5.98%	0.15%	0.44%
K	5430	Storage Tanks	5,854,711	307,943	5.26%	0.21%	0.56%
K	5420	Bridges, Fixed and Floating	17,824,197	906,926	5.09%	0.64%	1.64%
K	8135	Packaging and Packing Bulk Materials	1,549,599	77,054	4.97%	0.06%	0.14%
N	9310	Paper and Paperboard	493,119	24,346	4.94%	0.02%	0.04%
B	3110	Bearings, Antifriction, Unmounted	33,827,978	1,607,843	4.75%	1.22%	2.91%
S	9640	Iron and Steel Primary Products	307,169	13,676	4.45%	0.01%	0.02%
K	8105	Bags and Sacks	686,925	30,001	4.37%	0.02%	0.05%
K	5610	Mineral Construction Materials, Bulk	321,834	12,375	3.85%	0.01%	0.02%
K	5345	Disks and Stones, Abrasive	188,666	6,990	3.70%	0.01%	0.01%
K	5670	Building Components, Prefabricated	1,063,380	39,173	3.68%	0.04%	0.07%
N	9620	Minerals, Natural and Synthetic	10,106	365	3.61%	0.00%	0.00%
S	9505	Wire, Nonelectrical, Iron and Steel	429,515	15,363	3.58%	0.02%	0.03%
N	9350	Refractories and Fire Surfacing Material	300,809	10,718	3.56%	0.01%	0.02%
K	5411	Rigid Wall Shelters	3,665,445	124,515	3.40%	0.13%	0.23%
B	3130	Bearings, Mounted	2,433,364	77,027	3.17%	0.09%	0.14%
K	5680	Miscellaneous Construction Materials	1,866,048	57,874	3.10%	0.07%	0.10%
Materials Subtotal			74,912,576	3,556,678	4.75%	2.71%	6.43%

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E	6135	Batteries, Nonrechargeable	1,864,459	98,683	5.29%	0.07%	0.18%
E	6240	Electric Lamps	2,669,185	93,131	3.49%	0.10%	0.17%
E	6140	Batteries, Rechargeable	7,889,787	246,727	3.13%	0.28%	0.45%
		Electrical Subtotal	12,423,431	438,542	3.53%	0.45%	0.79%
Subtotal Category C (6.0% > ROR >= 3.0%)			229,527,976	9,915,324	4.32%	8.29%	17.92%

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<u>Category D: 3.0% > ROR >= 1.2% - Equipment</u>							
H	4940	Miscellaneous Maintenance Equipment	18,859,012	560,165	2.97%	0.68%	1.01%
I	3438	Miscellaneous Welding Equipment	418,011	11,911	2.85%	0.02%	0.02%
P	4310	Compressors and Vacuum Pumps	21,478,840	592,659	2.76%	0.78%	1.07%
P	4610	Water Purification Equipment	4,104,674	112,683	2.75%	0.15%	0.20%
C	3835	Petroleum Production & Distribution Equipment	1,541,195	41,581	2.70%	0.06%	0.08%
D	2090	Miscellaneous Ship and Marine Equip	4,258,925	112,388	2.64%	0.15%	0.20%
J	3694	Clean Work Stations, Controlled Environment	231,062	5,906	2.56%	0.01%	0.01%
J	3550	Vending and Coin Operated Machines	371,400	9,473	2.55%	0.01%	0.02%
D	2050	Buoys	1,306,572	32,661	2.50%	0.05%	0.06%
P	4540	Misc. Plumbing, Heat and Sanitation Equipment	2,806,181	66,533	2.37%	0.10%	0.12%
I	3433	Gas Welding, Heat Cutting, Metalizing Equipmer	1,205,837	28,246	2.34%	0.04%	0.05%
I	3610	Printing, Duplicating, and Bookbinding	12,591,128	284,169	2.26%	0.45%	0.51%
I	3456	Cutting and Forming Tools for Metalwork	201,581	4,192	2.08%	0.01%	0.01%
I	3030	Belting, Drive Belts, Fan Belts, and Accessories	820,439	16,444	2.00%	0.03%	0.03%
P	4130	Refrigeration and Air Conditioning Components	14,331,095	283,125	1.98%	0.52%	0.51%
J	3693	Industrial Assembly Machines	117,886	2,280	1.93%	0.00%	0.00%
P	4720	Hose and Tubing, Flexible	13,677,051	234,170	1.71%	0.49%	0.42%
I	3020	Gears, Pulleys, Sprockets, and Transmissions	25,296,602	432,867	1.71%	0.91%	0.78%
P	4460	Air Purification Equipment	1,396,129	23,737	1.70%	0.05%	0.04%
P	4120	Air Conditioning Equipment	24,866,406	419,292	1.69%	0.90%	0.76%
P	4420	Heat Exchangers and Steam Condensers	3,740,141	62,245	1.66%	0.14%	0.11%
P	4410	Industrial Boilers	6,214,983	99,840	1.61%	0.22%	0.18%
H	3915	Materials Feeders	687,131	10,925	1.59%	0.02%	0.02%
J	4220	Marine Lifesaving and Diving Equipment	2,244,575	33,858	1.51%	0.08%	0.06%
P	4140	Fans, Air Circulators ands Blower Equip	14,028,462	206,715	1.47%	0.51%	0.37%
P	4440	Driers, Dehydrators and Anhydrators	1,163,392	17,109	1.47%	0.04%	0.03%
J	4240	Safety and Rescue Equipment	8,500,357	123,082	1.45%	0.31%	0.22%
I	3040	Misc. Power Transmission Equipment	42,200,071	597,795	1.42%	1.52%	1.08%
J	3655	Gas Generating and Dispensing Systems	8,254,651	111,582	1.35%	0.30%	0.20%
J	3670	Microcircuit, Printed Circuit Board Manf	152,146	2,016	1.33%	0.01%	0.00%
I	3408	Machining Centers and Way-Type Mach	4,398,708	55,989	1.27%	0.16%	0.10%
P	4530	Fuel Burning Equipment Units	1,158,744	14,500	1.25%	0.04%	0.03%
P	4330	Centrifugals, Separators, Pressure Filters	6,949,639	86,708	1.25%	0.25%	0.16%
P	4620	Water Distillation Equip, Marine & Industrial	526,087	6,501	1.24%	0.02%	0.01%
Equipment Subtotal			250,099,114	4,703,347	1.88%	9.03%	8.50%

Table IV-2
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All FSCs Selected for Product Pool
Categorized by Rate of Return and Product Sub-Group

Commodity Code	FSC	Description	1994 - 1996 Average		ROR	Percentage of Pool	
			Acq. Value	Proceeds		By Acq. Value:	By Proceeds:
K	5410	Prefabricated and Portable Buildings	6,292,405	185,380	2.95%	0.23%	0.34%
K	8145	Specialized Shipping and Storage Containers	34,546,621	808,084	2.34%	1.25%	1.46%
K	5341	Brackets	469	11	2.32%	0.00%	0.00%
N	9390	Misc. Fabricated Nonmetallic Material	959,439	21,891	2.28%	0.03%	0.04%
K	5335	Metal Screening	125,094	2,438	1.95%	0.00%	0.00%
N	9330	Plastics Fabricated Materials	1,093,693	20,846	1.91%	0.04%	0.04%
N	9320	Rubber Fabricated Materials	471,559	6,610	1.40%	0.02%	0.01%
K	8125	Bottles and Jars	118,238	1,642	1.39%	0.00%	0.00%
B	3120	Bearings, Plain, Unmounted	22,458,320	303,617	1.35%	0.81%	0.55%
K	5340	Miscellaneous Hardware	39,715,625	509,002	1.28%	1.43%	0.92%
Materials Subtotal			105,781,464	1,859,521	1.76%	3.82%	3.36%

Category D: 3.0% > ROR >= 1.2% - Electrical

E	6230	Electric Portable and Hand Light Equip	5,398,662	153,913	2.85%	0.19%	0.28%
E	6050	Fiber Optic Passive Devices	4,393	124	2.82%	0.00%	0.00%
E	6115	Generator and Generator Sets, Electrical	124,221,536	3,456,357	2.78%	4.49%	6.25%
E	6010	Fiber Optic Conductors	7,032	173	2.46%	0.00%	0.00%
E	6250	Ballasts, Lampholders, and Starters	857,526	18,589	2.17%	0.03%	0.03%
E	5836	Video Recording and Reproducing Equip	4,430,996	94,127	2.12%	0.16%	0.17%
E	5965	Headsets, Handsets, Microphones Speak	3,644,860	77,191	2.12%	0.13%	0.14%
E	5960	Electron Tubes and Associated Hardware	69,390,552	1,388,661	2.00%	2.51%	2.51%
E	6220	Electric Vehicular Lights and Fixtures	9,383,738	178,915	1.91%	0.34%	0.32%
E	5925	Circuit Breakers	6,116,840	107,097	1.75%	0.22%	0.19%
E	6310	Traffic and Transit Signal Systems	50,984	882	1.73%	0.00%	0.00%
E	5935	Connectors, Electrical	39,472,083	663,476	1.68%	1.43%	1.20%
E	5830	Intercommunication and Public Address	2,352,082	38,925	1.65%	0.08%	0.07%
E	5860	Stimulated Coherent Radiation Devices	342,821	5,342	1.56%	0.01%	0.01%

Table IV-2
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All FSCs Selected for Product Pool
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Commodity Code	FSC	Description	1994 - 1996 Average		ROR	Percentage of Pool	
			Acq. Value	Proceeds		By Acq. Value:	By Proceeds:
<i>Category D: 3.0% > ROR >= 1.2% - Electrical (cont'd)</i>							
E	6015	Fiber Optic Cables	199,135	3,032	1.52%	0.01%	0.01%
E	6117	Solar Electric Power Systems	23,031	334	1.45%	0.00%	0.00%
E	6035	Fiber Optic Light Transfer and Image Transfer De	12,294	158	1.29%	0.00%	0.00%
E	6105	Motors, Electrical	30,349,611	387,981	1.28%	1.10%	0.70%
E	6210	Indoor and Outdoor Lighting Fixtures	9,655,531	117,850	1.22%	0.35%	0.21%
Electrical Subtotal			305,913,707	6,693,126	2.19%	11.05%	12.10%
Subtotal Category D (3.0% > ROR >= 1.2%)			661,794,285	13,255,995	2.00%	23.90%	23.96%

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Commodity Code	FSC	Description	1994 - 1996 Average		ROR	Percentage of Pool	
			Acq. Value	Proceeds		By Acq. Value:	By Proceeds:
<u>Category E: ROR < 1.2% - Equipment</u>							
D	4020	Fiber Rope, Cordage, and Twine	3,472,960	41,185	1.19%	0.13%	0.07%
D	2030	Deck Machinery	1,389,685	16,411	1.18%	0.05%	0.03%
P	4320	Power and Hand Pumps	66,560,709	784,154	1.18%	2.40%	1.42%
I	3010	Torque Converters and Speed Changers	13,188,367	154,817	1.17%	0.48%	0.28%
P	4730	Fittings and Spec. Hose, Pipe, and Tube	35,465,097	413,573	1.17%	1.28%	0.75%
P	4820	Valves, Nonpowered	74,599,731	861,670	1.16%	2.69%	1.56%
J	3690	Specialized Ammunition, Ordnance Equip	755,368	7,470	0.99%	0.03%	0.01%
J	4230	Decontaminating and Impregnating Equipment	2,264,766	20,335	0.90%	0.08%	0.04%
D	1955	Dredges	2,115,572	16,178	0.76%	0.08%	0.03%
D	6320	Shipboard Alarm and Signal Systems	1,181,642	7,924	0.67%	0.04%	0.01%
P	4810	Valves, Powered	25,735,647	165,597	0.64%	0.93%	0.30%
D	2825	Steam Turbines and Components	14,847,887	84,773	0.57%	0.54%	0.15%
D	6620	Engine Instruments	17,213,231	91,615	0.53%	0.62%	0.17%
D	6615	Automatic Pilot Mechanisms & Gyro	21,794,739	88,245	0.40%	0.79%	0.16%
D	6605	Navigational Instruments	136,827,561	158,261	0.12%	4.94%	0.29%
Equipment Subtotal			417,412,963	2,912,205	0.70%	15.08%	5.26%
<u>Category E: ROR < 1.2% - Materials</u>							
K	5419	Collective Modular Support System	194	2	1.19%	0.00%	0.00%
R	9660	Precious Metals Primary Forms	95,376	949	1.00%	0.00%	0.00%
N	9340	Glass Fabricated Materials	773,723	7,339	0.95%	0.03%	0.01%
K	5307	Studs	3,481,880	31,703	0.91%	0.13%	0.06%
K	5306	Bolts	14,007,178	115,700	0.83%	0.51%	0.21%
K	5365	Rings, Shims, and Spacers	13,984,767	105,617	0.76%	0.51%	0.19%
K	5310	Nuts and Washers	22,104,956	163,768	0.74%	0.80%	0.30%
K	5325	Fastening Devices	2,506,592	18,052	0.72%	0.09%	0.03%
K	5315	Nails, Keys, and Pins	8,423,252	60,275	0.72%	0.30%	0.11%
K	5305	Screws	16,476,371	114,748	0.70%	0.60%	0.21%
K	5330	Packing and Gasket Materials	34,408,116	231,283	0.67%	1.24%	0.42%
K	5360	Coil, Flat, and Wire Springs	4,996,858	29,449	0.59%	0.18%	0.05%
K	5445	Prefabricated Tower Structures	3,834,949	21,673	0.57%	0.14%	0.04%
K	5320	Rivets	13,817,693	59,552	0.43%	0.50%	0.11%
Materials Subtotal			138,911,906	960,111	0.69%	5.02%	1.74%

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			Acq. Value	Proceeds		By Acq. Value:	By Proceeds:
<i>Category E: ROR < 1.2% - Electrical</i>							
E	5975	Electrical Hardware and Supplies	13,819,742	163,793	1.19%	0.50%	0.30%
E	6040	Fiber Optic Sensors	2,880	32	1.13%	0.00%	0.00%
E	6032	Fiber Optic Light Sources	5,227	58	1.11%	0.00%	0.00%
E	6625	Electronic Testing Instruments	203,580,350	2,158,165	1.06%	7.35%	3.90%
E	5820	Radio and Television Communications Equip	112,883,973	1,191,368	1.06%	4.08%	2.15%
E	5920	Fuses, Arrestors, Absorbers and Protectors	3,244,156	33,352	1.03%	0.12%	0.06%
E	5850	Visible and Invisible Light Communications Equip	71,948	699	0.97%	0.00%	0.00%
E	6160	Misc. Battery Retaining Fixtures & Liners	534,896	5,157	0.96%	0.02%	0.01%
E	5970	Electrical Insulators and Insulating Materials	3,060,221	29,293	0.96%	0.11%	0.05%
E	6005	Couplers, Splitters, and Mixers	3,619	34	0.93%	0.00%	0.00%
E	6110	Electrical Control Equipment	29,072,359	265,585	0.91%	1.05%	0.48%
E	5940	Lugs, Terminals, and Terminal Strips	5,529,257	46,378	0.84%	0.20%	0.08%
E	6029	Optical Repeaters	4,745	38	0.81%	0.00%	0.00%
E	6350	Misc. Alarm, Signal, and Security Systems	6,492,987	51,678	0.80%	0.23%	0.09%
E	6150	Misc. Electric Power and Distribution Equipment	31,829,626	246,009	0.77%	1.15%	0.44%
E	5985	Antennas, Waveguide & Related Equip	43,752,877	307,342	0.70%	1.58%	0.56%
E	5950	Coils and Transformers	26,401,348	184,266	0.70%	0.95%	0.33%
E	5930	Switches	28,421,757	194,698	0.69%	1.03%	0.35%
E	6020	Fiber Optic Cable Assemblies and Harnesses	100,925	666	0.66%	0.00%	0.00%
E	5995	Cable, Cord, and Wire Assemblies	46,937,494	300,578	0.64%	1.70%	0.54%
E	6125	Converters, Electrical, Rotating	17,436,426	110,688	0.63%	0.63%	0.20%
E	5835	Sound Recording and Reproducing Equip	10,210,104	61,650	0.60%	0.37%	0.11%
E	6025	Fiber Optic Transmitters	32,511	192	0.59%	0.00%	0.00%
E	5945	Relays and Solenoids	24,107,970	141,060	0.59%	0.87%	0.25%
E	6070	Fiber Optic Accessories and Supplies	84,171	479	0.57%	0.00%	0.00%
E	5955	Oscillators and Piezoelectric Crystals	5,381,925	30,455	0.57%	0.19%	0.06%
E	5996	Amplifiers	343,364	1,909	0.56%	0.01%	0.00%
E	5977	Electrical Contact Brushes and Electrode	3,499,348	19,419	0.55%	0.13%	0.04%
E	5355	Knobs and Pointers	2,954,837	15,337	0.52%	0.11%	0.03%
E	5905	Resistors	23,606,890	122,159	0.52%	0.85%	0.22%
E	5811	Other Cryptologic Equip and Components	76,707	389	0.51%	0.00%	0.00%
E	5999	Misc. Electrical and Electronic Component	34,062,682	166,141	0.49%	1.23%	0.30%
E	5910	Capacitors	8,811,655	42,277	0.48%	0.32%	0.08%
E	5810	Communications Security Equipment	840,392	3,863	0.46%	0.03%	0.01%

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			Acq. Value	Proceeds		By Acq. Value:	By Proceeds:
Category E: ROR < 1.2% - Electrical (cont'd)							
E	5990	Synchros and Resolvers	5,883,479	27,032	0.46%	0.21%	0.05%
E	6130	Converters, Electrical, Nonrotating	78,444,710	339,217	0.43%	2.83%	0.61%
E	5961	Semiconductor Devices and Hardware	13,995,533	59,571	0.43%	0.51%	0.11%
E	5825	Radio Navigation Equip Except Airborne	993,309	3,999	0.40%	0.04%	0.01%
E	5815	Teletype and Facsimile Equipment	34,055,507	136,396	0.40%	1.23%	0.25%
E	6034	Fiber Optic Modulators/Demodulators	1,572	6	0.38%	0.00%	0.00%
E	5805	Telephone and Telegraph Equipment	66,961,232	239,995	0.36%	2.42%	0.43%
E	5915	Filters and Networks	18,015,357	62,851	0.35%	0.65%	0.11%
E	5963	Electronic Modules	6,024,624	19,018	0.32%	0.22%	0.03%
E	6080	Fiber Optic Kits and Sets	49,139	155	0.31%	0.00%	0.00%
E	5895	Miscellaneous Communication Equip	125,171,286	373,393	0.30%	4.52%	0.67%
E	5840	Radar Equipment Except Airborne	8,284,887	24,211	0.29%	0.30%	0.04%
E	6030	Fiber Optic Devices	457,022	1,296	0.28%	0.02%	0.00%
E	5845	Underwater Sound Equipment	3,855,248	10,852	0.28%	0.14%	0.02%
E	5962	Microcircuits, Electronic	19,197,170	53,781	0.28%	0.69%	0.10%
E	5980	Optoelectronic Devices and Hardware	878,099	2,342	0.27%	0.03%	0.00%
E	5998	Electronic Assemblies, Boards and Cards	48,601,634	117,571	0.24%	1.76%	0.21%
E	6060	Fiber Optic Interconnectors and Supplies	344,184	830	0.24%	0.01%	0.00%
E	6026	Fiber Optic Receivers	7,417	10	0.13%	0.00%	0.00%
E	6021	Fiber Optic Switches	1,949	2	0.10%	0.00%	0.00%
E	5865	Electronic Countermeasures	16,540,131	11,198	0.07%	0.60%	0.02%
E	6004	Rotary Joints	0	0	0.00%	0.00%	0.00%
E	6006	Attenuators	0	0	0.00%	0.00%	0.00%
E	6007	Filters	0	0	0.00%	0.00%	0.00%
E	6008	Optical Multiplexers/Demultiplexers	0	0	0.00%	0.00%	0.00%
E	6031	Integrated Optical Circuits	0	0	0.00%	0.00%	0.00%
Electrical Subtotal			1,134,962,861	7,378,934	0.65%	40.99%	13.34%
Subtotal Category E (ROR < 1.2%)			1,691,287,730	11,251,251	0.67%	61.09%	20.34%
Total: All Categories			2,768,651,229	55,325,777	2.00%	100.00%	100.00%